



ITWEB JOBS
Register
Post your CV
Find your job

BRAINSTORM
Subscribe
Read online
Get 3 trial issues

FREE NEWSLETTERS
News Daily
News Weekly
Other newsletters

ONLINE STORE
Special editions
Conference DVDs
Brainstorm Magazine

RESEARCH
IT Directory
Salary Survey

SALES KIT
Advertising
Sponsorships
Press Office

SEARCH **Audio visual** GO
CHANNEL



12 November 2003

VISIT OUR PRESS OFFICE

NEC

Intervale to resell ICL solutions
Tarsus receives IBM x445 accreditation

more in channel...



Channel

Hardware

InchBrook Audio Visual appointed NEC reseller

ISSUED BY: SHA-IZWE/CHARLESSMITHASSOC

[Johannesburg, 12 November 2003] - NEC Computers (SA) and InchBrook Audio Visual have signed a partnership agreement to provide an integrated solution for NEC products and supportive services aimed at the rapidly expanding Western Cape audiovisual market.

InchBrook operates in the audiovisual hire and sales market, focusing on conference and business presentation equipment.

InchBrook AV director *Francois du Plessis* said the NEC product range represents cutting-edge technology. "The product has proven its durability in our Hire Department and offers value for money while providing excellent price performance and reliability. It is well matched with the InchBrook AV business philosophy," he added.

"We see enormous opportunities in developing the Western Cape market and establishing the NEC brand," he added.

"One of the NEC products creating much interest is the WT600 projector, which has the shortest throw distance of any front projector," he said.

"The new projector can project a 40-inch image at only 6cm from the screen and a 100-inch image at only 65cm from the screen. In addition, the WT600 is the only projector with a 3 000:1 contrast ratio, giving incredible image quality. This opens significant opportunities in the AV market," he said.

"In today's competitive business environment, a key factor that sets InchBrook AV apart from other audio visual companies is its policies of no hidden costs and go the extra mile service. There are enormous opportunities to do well if excellent service is rendered at a reasonable cost," he explained.

QUICK PRINT SPONSORED BY LEXMARK

Quick Print

SEND TO A FRIEND

Send to a friend

SEND A SMS Clickatell

Send to a cell phone

PERSONAL ARCHIVE

Personal Archive



FINANCIAL

- ▶ Intervid chairman, directors quit
- ▶ Comparex posts positive results

more in financial...

COMPUTING

- ▶ Symbian shareholders to block Nokia deal
- ▶ LANSA AS2 Direct earns certification

more in computing...

INTERNET

- ▶ Warp 10 tempts users with R1m a month
- ▶ Remote monitoring killer app for IP surveillance

more in internet...

ENTERPRISE

- ▶ Adabas benefits from IBM technology
- ▶ Dell's eSource Quarterly

brainstorm

FREE Trial offer **up to 49% save**



Get 3 **FREE** trial issues of Brainstorm magazine plus instant access to premium online content!

Name: _____ Company: _____

Phone: _____ E-mail: _____

POBox: _____ Area: _____

Code: _____

Clickatell